



HLS UPDATE

Call Notes: Capacity-building Workshop for Indonesia MOH and LKPP

Dear Members,

Thank you to those who joined the call to discuss the workshop on capacity-building for Indonesia MOH and LKPP today, Oct 30. Based on the call, we've identified several action-items to take.

NEXT STEPS :

- Contact leading healthcare providers or professional associations to get their buy-in and interest for the workshop
 - If members have suggestions of thought leaders, please let me know
- Confirm with MOH and LKPP their priority care areas and seek alignment with members' priorities
- Members to inform Ying Hui their priorities according to the list (see below)
- Council to find out more about POKJA's responsibilities and functions
- Inform MOH and LKPP that we are targeting workshop to be held no later than mid 2018

Please see detailed notes below.

Feel free to contact Ying Hui Tng at yhtng@usasean.org or Shaveen Sharma at ssharma@usasean.org if you have any questions.

DETAILED CALL NOTES

Opening Remarks

This call is a preliminary brainstorming session for the proposed capacity-building workshop for Indonesia's Ministry of Health (MOH) and National Public Procurement Agency (LKPP).

Objective of Workshop

The Council has been engaging members and the Indonesian government on the latter's e-Catalogue.

- Recent developments include the suspension of imports of medical devices, namely because similar devices are already being manufactured locally.
- There has also been a proposal for a price cap on coronary stents.
- Some members proposed a capacity-building workshop for MOH and LKPP, including POKJA, which is the team of regulators that evaluates what products will enter the e-Catalogue.
- The primary objective is to help regulators understand the importance of innovation and quality for medical devices.
 - We have to avoid turning the workshop into a platform to market products and focus on the primary objective.
 - We can help MOH by providing them with information about what is needed in each care area.
 - Comment: We might want to take the opportunity to provide feedback on the functioning of the e-Catalogue and to discuss possibilities for subsequent workshops to address this.

Structure of Workshop

Duration

2 days might be too ambitious. It is thus important to focus on a smaller number of care areas which are of higher priority to both members and the government

Format

- It is possible to have a plenary session on cross-cutting issues across all care areas before having breakout sessions.
- USABC will find out more about the functions and responsibilities of POKJA before settling on the structure.
- Comment: We might want to invite leading healthcare providers or professional associations to strengthen our position e.g. the Indonesian Hospital Association (PERSI).
 - If any member has suggestions for thought leaders in any of the care areas, do let the Council know.

Content

- We have communicated with POKJA to seek alignment of their priorities with our care areas, but more information is needed about who is attending and the structures of MOH and POKJA. This will allow us to tailor the content accordingly.
- The priorities of MOH include:
 1. Cancer / Oncology
 2. Cardiology
 3. Diabetes
 4. Kidney dialysis / Nephrology

5. Trauma

- 1, 2 and 4 are more crucial for MOH. Efforts on infection prevention are also always welcomed by MOH.
- This is the updated list of care areas and interested companies (in order of priority for members):
 1. **Critical and Chronic Care Solutions:** 3M, BD, GE (tentative)
 2. **Cardiovascular** (including Peripheral): GE, Medtronic
 3. **Infection Prevention:** BD, GE
 4. **Neurology:** GE, Medtronic
 5. **Oral Care Solutions:** 3M
 6. **Endoscopy:** Medtronic
 7. **Urology:** Medtronic
 8. **Nephrology:** Medtronic
 9. **Oncology:** GE
- Comment: We can allocate some time to discuss health economics relating to innovation, quality and safety. This may promote a better understanding of pricing.

Funding Structure of Workshop

- USABC is looking at either a flat fee or sponsorship model.
- If we involve other partners, we will see if they want to share the cost.

Timeline of Workshop

- While there is a need for more time to gather more information from partners, MOH, LKPP and POKJA, this workshop is quite urgent.
 - LKPP is considering to include a local content requirement for products in the e-Catalogue, and the announcement is expected by the end of this year.
 - The workshop can influence the decision.
- As such, it would be good have it in early Q1 next year, or at the latest mid-Q1.